

Addis Ababa · Ethiopia · 8-10 October

**PROMOTING AGRICULTURAL TRADE TO ENHANCE RESILIENCE** 

## More Resilient Domestic Food Markets Through Regional Trade

Ousmane Badiane, Sunday Odjo, and Samson Jemaneh





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### I. Overview

Trade raises the availability and accessibility of food

Reducing the unit cost of supplying to local markets; lowering food prices or reducing their increasing pace; improving their affordability

### Trade contributes to resilience

helping stabilize domestic supplies of food; reducing the associated risks for vulnerable groups

### I. Overview (cont.)

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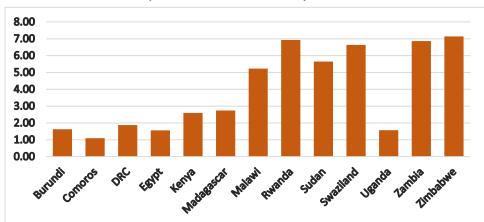
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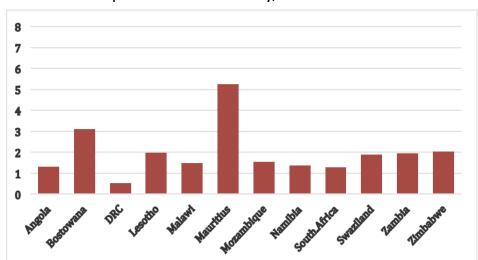
Greater variability of country vs. regional production levels

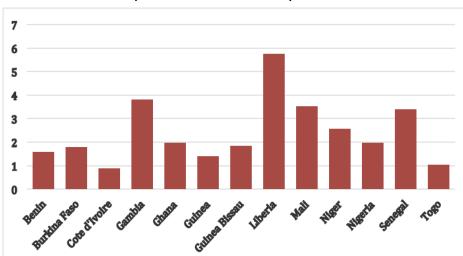
Potential for local market stabilization through expansion of regional trade.



#### **COMESA** cereal production instability, 1980-2010

ECOWAS cereal production instability 1980-2010?





#### **SADC** cereal production instability, 1980-2010



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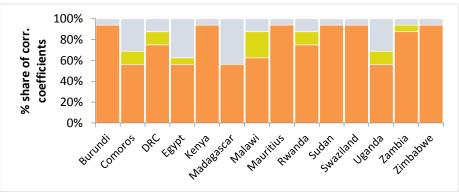
### I. Overview (cont.)

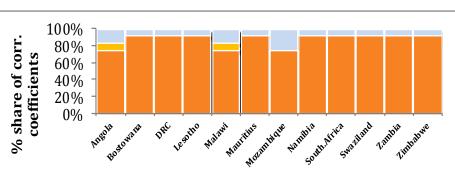
In general, higher concentration of weakly correlated country production levels.

#### Distribution of correlation coefficients between individual country production levels for each regional group

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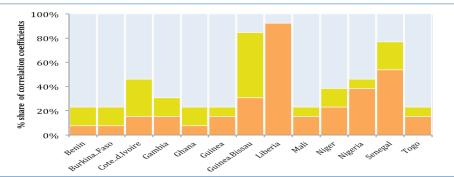
#### Distribution of correlation coefficients, COMESA





Distribution of correlation coefficients, SADC

Distribution of correlation coefficients, ECOWAS





### I. Overview (cont.)

The combination of high variability and weak correlated of domestic production levels suggests increased regional trade would contribute to stabilize domestic markets.

This chapter analyses the potential of regional trade to enhance the resilience of domestic food markets to supply shocks

- Trade performance by African countries in regional agricultural markets
- The scope for specialization and regional trade expansion in agriculture to reduce the level of instability of local food markets
- The Outlook for regional cross-border trade among leading RECs



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### II. Trade performance in regional agricultural markets

African countries have experienced rising competitiveness in trade with all goods during the period 2007-2011.

	Competitive Effect				Market Effect		
	Goods	Agriculture	Agriculture		Goods	Agriculture	Agriculture
	(Value)	(Value)	(Kcal)		(Value)	(Value)	(Kcal)
Africa	1.39	1.25	0.52	Africa	1.03	1.04	0.99
COMESA	1.21	0.81	4.57	COMESA	1.02	0.80	0.20
ECOWAS	1.38	1.75	2.14	ECOWAS	1.04	1.03	1.17
SADC	2.40	1.59	5.53	SADC	1.04	1.03	1.26

The increased competitiveness has in general translated into higher shares of regional markets in total exports.

	Initial Regional Market Share			Final Regional Market Share			
	Goods	Agriculture	Agriculture	Goods	Agriculture	Agriculture	
	(Value)	(Value)	(Kcal)	(Value)	(Value)	(Kcal)	
Africa	0.05	0.15	0.86	0.21	0.34	0.44	
COMESA	0.13	0.11	0.06	0.12	0.20	0.32	
ECOWAS	0.22	0.10	0.09	0.11	0.06	0.37	
SADC	0.14	0.07	0.94	0.28	0.42	0.56	



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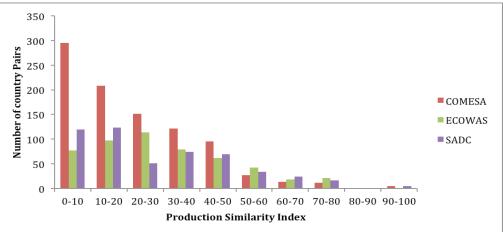


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### III. Scope for specialization and regional trade expansion in agriculture

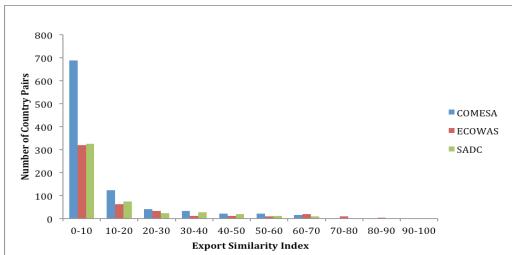
Sufficient dissimilarity in current country production and trading patterns

=> scope for trans-border trade expansion



#### Similarity of production patterns, 2007-2011

#### Similarity of trading patterns, 2007-2011





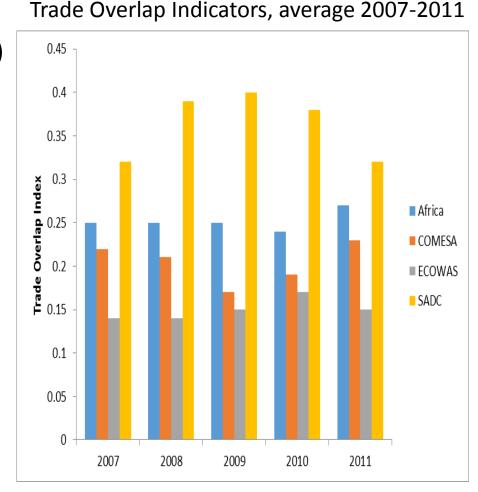
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# III. Scope for specialization and regional trade expansion in agriculture (cont.)

The Revealed Comparative Advantage (RCA) index confirms the existence of dissimilar patterns of trade specialization in agricultural products.

Trade Expansion Indicator (TEI) indicates which products have the highest potential for increased trans-border trade based on the degree of overlapping trade flows -Trade Overlap Indicator (TOI).

=> scope for trans-border trade expansion -Products with high TEI also show high RCA index values.



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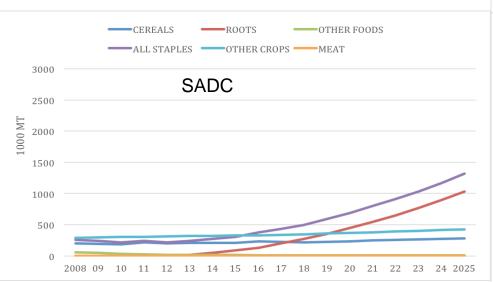
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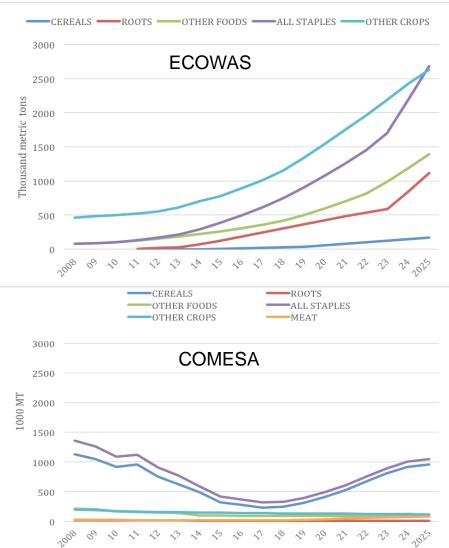


## IV. Outlook for regional cross-border trade

Continuation of current trends, intraregional trade is expected to expand rapidly in ECOWAS and SADC

Differences between crops; faster growth of roots and tubers, and smallest gains for cereals





### **IV. Outlook for regional** cross-border trade (Cont.)

Considerable increases in intraregional trade in main food crops (cereals, roots and tubers) in response to changes in trading costs and yields

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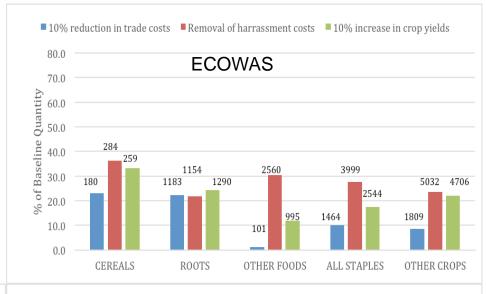


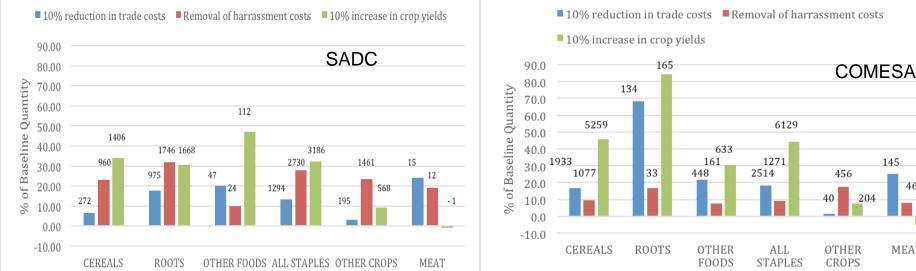
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### V. Conclusion

1. Potential to raise cross-border trade to reduce the level of price instability in local food markets:

- less than perfect correlation of production volatility
- patterns of specialization in production and trade of agricultural products
- improve of export competitiveness in regional markets and raise regional trade shares



V. Conclusion (cont.)

2. The continuation of actual trends would sustain the expansion of intraregional trade flows in all three regions, particularly in the ECOWAS region.

2. Potential to boost the pace of regional trade expansion and thus its contribution to creating more resilient domestic food markets through

- reduction in the overall cost of trading
- increase in crop yields
- removal of barriers to trans-border trade.



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### THANK YOU